

PROFESSIONAL AUTO RECYCLERS' EVENT OF THE YEAR



**SCADA'S
50TH ANNIVERSARY
CELEBRATION
ANNUAL CONVENTION**

JULY 15 – 18, 2009
HAPUNA BEACH PRINCE HOTEL,
KOHALA COAST HAWAII



**GOLF TOURNAMENT
TRADE SHOW
FOOD AND FUN!**

No other industry event offers this opportunity to discuss California business issues and solve problems with the most up-to-date information available. At the same time, you'll have a lot of fun, eat well, network, and much, much more!



INDUSTRY INFORMATION AND TRAINING



THE FUTURE OF ENVIRONMENTAL CHALLENGES TO THE SCRAP METAL INDUSTRY – AND HOW THEY WILL IMPACT AUTO RECYCLING

Although 2009 is turning out to be disastrous for metal recyclers, environmental regulators and third party non-profit groups have not let up on enforcement and the filing of lawsuits. Every year more regulations are piled on that make it increasingly difficult to achieve perfection. California's leadership in environmental issues has driven business from our state and keep many of us wondering what's next.

The challenges are not impossible, but we need to be creative, lead by example and always be ethical in meeting them. This discussion will include a summary of proposed regulations and their possible impact on auto recycling. We'll also discuss how non-governmental organizations and private citizen lawsuits are driving the direction of compliance.

George Caamano, Vice President at SA Recycling, has been with the company for 12 years and facilitates implementation of their Safety and Environmental Department. He is also the General Manager of Remedy Environmental, an SA Recycling company that emphasizes water treatment and reclamation. George is a Registered Environmental Assessor with the California Department of Toxic Substances Control (DTSC), a Certified Outreach Instructor with the Office of Emergency Services' Specialized Training Institute, and adjunct professor in the Environmental Technology Program at Rio Hondo College. A veteran of the United States Coast Guard, George holds a BA degree in Earth Science from Cal Poly Pomona and is a Past President of the California Waste Association. George is married, has two college age daughters, and likes to fly fish (but admittedly never catches anything).



CANADA'S AUTO RECYCLER ENGAGEMENT STRATEGY

Canadian automotive recyclers, through their national association, the Automotive Recyclers of Canada (ARC), have a string of successes behind them in just a few years of active existence: they have partnered with Collision Repair Magazine to produce a professional publication with a targeted distribution of 15,000 copies. They have partnered with Environment Canada and the Clean Air Foundation to introduce the National Vehicle Scrappage Program and supporting Code of Practice. They have partnered with the Clean Air Foundation, Environment Canada, Canadian Vehicle Manufacturers Association, Canadian Steel Producers Association and the Canadian

Association of Recycling Industries to deliver the national Mercury Switch Out Program. They have partnered with Toyota Canada to run the Toyota Tacoma Recovery Program, successfully recycling 2,500 1995-2000 Tacomas with premature frame rust. ARC has built a war chest to go after issues affecting recyclers and has cultivated a reputation as an organization that others can work with. This presentation is not about what ARC has done, but about what all recyclers at the local, regional, national and international level can achieve.

Steve Fletcher is currently the Executive Director of the Ontario Automotive Recyclers Association, a 180 member industry association, and Managing Director of the Automotive Recyclers of Canada association, an umbrella group of seven recycling associations representing 420 auto recyclers. ARC had the pleasure of winning the ARA's Star Award as Affiliate Chapter of the Year in 2008. He has been involved in the auto recycling industry since 1992. He has a B.Sc in Biology from the University of Waterloo, and an MBA from the University of Western Ontario. He resides in London, Ontario with his wife Gail and two children, Ben and Iris.



THE IMPACT OF UPCOMING CALIFORNIA REGULATORY INITIATIVES ON THE AUTO DISMANTLING INDUSTRY

California auto dismantlers faces a growing mountain of regulations and enforcement initiatives. Understanding and complying with these rules and programs can be costly, time-consuming, and absolutely mind numbing. Yet, regulatory initiatives can also help reduce unfair competition by illegal operators, establish performance consistency and a "level playing field," and help dismantlers statewide become qualified, responsible, law-abiding businesses that are concerned about their environmental impacts and the safety of their workers.

Dave Kendziorski will summarize and discuss the industry impacts of four important regulatory initiatives:

- The Department of Motor Vehicles' (DMV) recent success in targeting illegal and unlicensed operators.
- The Department of Toxic Substances Control's (DTSC) new Green Chemistry Initiative and their Dismantler Compliance Assistance Program.
- The State Water Resources Control Board's (SWRCB) new Water Quality Enforcement Policy that directs more accountability and authority to the Regional Water Boards.
- The unique role of the California Unified Program agencies (CUPA) in enforcing fire protection and hazardous material regulations.

These initiatives are being undertaken at a time when

government agencies are facing unprecedented budget deficits and staff cutbacks. We'll evaluate how SCADA, as the recognized leader of the state auto dismantling industry, can build on its already strong relationships and partnerships to help support professional auto recyclers and achieve common goals that benefit both the industry and the state.

Dave Kendziorski is the Program Manager for SCADA's Partners in the Solution® compliance program and has extensive experience implementing compliance programs nationwide. Dave is the President of Stormtech, Inc which specializes in certification and storm water compliance services for the automotive and scrap recycling industries.



SCADA'S GOVERNMENT RELATIONS PROGRAM: YESTERDAY, TODAY AND TOMORROW

Find out how SCADA's forward-looking legislative and regulatory agenda is continuing to evolve through proactive partnerships and engagement with government agencies, environmental groups, business organizations and law enforcement.

Gavin McHugh has been working with California vehicle recyclers since 2000, serving as Legislative Advocate for the State of California Auto Dismantlers Association (SCADA). Prior to opening his government relations firm he was Senior Vice President, Government Affairs, for the California Manufacturers and Technology Association (CMTA). While at CMTA, he was responsible overseeing their advocacy program before the legislature and administration. Gavin's top priorities included improving the state's business climate by accomplishing meaningful reform of California's regulatory, tax and tort laws. Prior to his work with CMTA, Gavin also worked for Texaco, the California Correctional Peace Officers Association, and served on the staff of Senators Bob Presley and Don McCorquodale.

TRADE SHOW

New products and services of special interest to California vehicle recyclers will be featured at this year's trade show, offered by vendors from across the country who are interested in your business. Bring plenty of business cards and prepare to do some power shopping! A raffle of prizes donated by sponsors and exhibitors will be conducted at the conclusion of the show.



SOCIAL EVENTS

WELCOME RECEPTION

The opening event of our Anniversary Celebration will honor SCADA Past Presidents.

Enjoy drinks and hors d'oeuvres poolside in this Hawaiian paradise while you greet old friends and make new contacts.



GOLF TOURNAMENT

Designed by Arnold Palmer and Ed Seay, the 18-hole links-style Hapuna Golf Course is nestled into the dramatic natural contours of the land from the shoreline to about 700 feet above seal level, featuring spectacular views of the Kohala Coast and blue Pacific.

Tee time for the shotgun start of SCADA's Convention Golf Tournament will be 9:00am on Thursday, July 16th. Continental breakfast before tee time and



barbecue lunch afterward are included in the \$200 tournament fee. Tickets for a raffle will be sold on site, and tournament awards will be presented at the luncheon.





LUAU FEAST AND ENTERTAINMENT

The highlight of the 2009 Convention will be an exclusive Luau just for SCADA Convention attendees. Hawaiian music and live Polynesian entertainment will include the joyous Slap Dance, the Hula, the Maori and more including the famous Fireknife dancers.

The evening will conclude with the awarding of SCADA's prestigious "Dismantler of the Year" award.



BUSINESS MEETING

The Annual Meeting of the SCADA membership will be held on Saturday, July 18th at the conclusion of the Trade Show. Please join us for updates on the status of SCADA, government relations activities, and your local chapters. Vote on the locale for the 2012 convention.



HOST HOTEL

Situated on the sunny Kohala Coast, Hapuna Beach Prince Hotel has defined Big Island luxury since its opening in 1994. As the second phase in Rockefeller's creation of Mauna Kea Resort, the hotel property shares 1,839 acres of oceanfront paradise with the legendary Mauna Kea Beach Hotel. Perfectly nestled into the bluffs above the #1-rated Hapuna Beach, the hotel presents a flowing, contemporary Hawaiian style where guests experience the true essence of rejuvenation.

A predominant feature of Hapuna is the presence of a series of underground springs. In ancient times, during seasons of heavy rainfall these springs would bubble to the surface creating natural artesian fountains. The resultant streams would provide a source of respite and renewal for travelers along the otherwise dry and barren Kohala Coast. Thus the area was named "Hapuna" or "Spring of Life" in the Hawaiian language.

The Hapuna Beach Prince Hotel is honored to host this year's SCADA Convention, and invites attendees to explore the art of rejuvenation at their beautiful property.

Be sure to make your convention hotel reservations before the group cut-off date on June 24, 2009. A Reservations Form is available from the SCADA office (877-275-7223 or mcowell@scada1.com) which can be completed and faxed directly to the hotel. Reservations may also be phoned in to the Prince Resorts Hawaii Central Reservations Office at 866-774-6236. Request the special SCADA Convention rates, which are also available five days prior to and after our contracted program dates:

Partial Ocean View	\$229
Ocean View	\$249
Premium Ocean View	\$269

Maximum guestroom capacity is three adults, or two adults and two children. Children 17 years and under while traveling with an adult are complimentary when they utilize existing bedding in the same room. Third person charge of \$45 will apply to a third adult occupying the same room.

CONVENTION AIRFARE

The closest airport to the convention hotel is Kona (KOA). Hawaiian Airlines is offering a 5% discount (off lowest website price) to SCADA Convention attendees, as well as a waiver for baggage fees on first and second bags checked (a savings of \$80 per person if two bags are checked). SCADA's special rates are available only through the Hawaiian Airlines Affiliate Program:

1. Log on to www.HawaiianAir.com/Affiliate
2. Enter the program code "SCADA" in the program area on the home page.

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REGISTRATION

Business Name _____

Contact Person _____

Mailing Address _____

Phone _____ Fax _____

Email address _____

Full Registration Package (includes all events)

	# attending	total cost
Early Bird Pricing (prior to June 12 th)		
Full Package – All Events	_____ at \$399 per person	_____
Spouse package*	_____ at \$359 per person	_____
After June 12 th		
Full Package – All Events	_____ at \$459 per person	_____
Spouse package*	_____ at \$419 per person	_____

*Spouse package is available when accompanied by a full registration package at the regular rate, and includes all food events. It does not include entry to seminars.

Late registrations please note: For preprinted badges, please mail or fax your registrations to be received in the SCADA office by July 1st. On site registrations are welcome, but please be aware that food events require 48 hours notice to comply with hotel reservation guarantee deadlines.

Individual Event Tickets

Welcome Reception	_____ at \$50 each	_____
Friday seminars	_____ at \$149 each	_____
Friday luau and show	_____ at \$205 each	_____
Children ages 5 - 12	_____ at \$100 each	_____
Saturday Round Table Discussions	_____ at \$50 each	_____
Trade Show and Buffet Dinner	_____ at \$150 each	_____
Children ages 5 – 12	_____ at \$75 each	_____

TOTAL REGISTRATION FEES DUE _____

Payment

Payment enclosed

Visa/Mastercard/AmEx # _____ Security code _____

Expiration date _____ Authorized signature _____

Card billing Street Address _____

City/State/Zip _____

Name badges (List name of each attendee as you prefer it printed on name badge):

FOR MORE INFORMATION, CALL THE SCADA OFFICE AT 916-979-7088 or toll free at 877-275-7223.

Refund Policy: Requests for refund of registration fees must be submitted no later than July 1, 2009.

**RETURN REGISTRATION
FORM WITH PAYMENT TO:
SCADA 2009 Convention
3550 Watt Avenue, Suite 140
Sacramento, CA 95821
Or fax to: 916-979-7089**

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**THANKS TO
 THESE FINE
 COMPANIES
 FOR THEIR
 SUPPORT!**



CONVENTION SCHEDULE AT A GLANCE

Wednesday, July 15

10:00am – 2:00pm Committees/Board of Directors' Meeting
 12:00pm – 12:45pm Lunch

Thursday, July 16

8:00am – 4:00pm Golf Tournament
 3:00pm – 6:00pm Registration
 6:00pm – 7:30pm Welcome Reception

Friday, July 17

7:00am – 3:00pm Registration
 8:00am – 9:00am George Caamano on Environmental Issues and the Future of Scrap Metal Recycling
 9:00am – 10:00am Steve Fletcher on Canada's "Car Heaven" program and international industry issues
 10:00am – 11:00am Dave Kendziorski on environmental enforcement and compliance
 11:00am – 12:00pm Gavin McHugh on public policy and partnerships
 7:00pm – 8:00pm Reception
 8:00pm – 9:00pm Luau
 9:00pm – 10:00pm Show and Live Entertainment

Saturday, July 18

8:00am – 10:00am Round Table Discussions

1. What's New in Dismantling: what to sell, what to core, what to shred
2. What's New in Marketing and Sales?
3. What's New in BMPs and Ideas for Compliance

3:30pm – 5:00pm Exhibitor Set-Up
 5:30pm – 9:00pm Trade Show & Buffet Dinner
 9:00pm – 9:30pm General Membership Meeting and Raffle Drawing



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